

The portal of choice

Our Exweb service is the most comprehensive online trading portal for the UK financial intermediary market. The service does much more than just quotes by facilitating product research, comparative quotes across multiple product sets and online transactions. Product areas include life and health protection, house purchase, retirement planning, savings and investments and general insurance, supported by all the UK's major product providers.

A perfect fit

We offer a range of tailored versions of Exweb to meet different intermediary requirements including: Exweb Broker, Exweb Call Centre and Exweb Multi-tie.

Exweb Value Added Services

Exweb also has a range of supporting value added services - 20 in total, 11 of which are free of charge within the basic subscription.

Services included in monthly subscription

- Provider Centre
- Special Life Risks
- Price Watch Portfolio Tool
- Fund Charting Tool
- Daily Fund Price Listings
- Offshore Centre
- General Insurance Service
- Standard and Poor's Fund Factsheets
- Life Cover Calculator
- Mortgage Repayment Calculator
- Conveyancing

Exweb
Core Quotes
Electronic New Business
Document Library
Client Import Facility

Optional chargeable services

- Pension Tools
- Annuity Service
- Equity Release*
- Synaptic Research Tool
- Advisernet
- Credit Checking
- Term Plugin
- Private Medical Insurance (PMI)
- Mortgage Sourcing (Mortgage Brain and Trigold integration)

*Currently free of charge. Terms and Conditions apply.

“The Exchange’s Exweb service delivers significant benefits to our business. The research and quotation service enables our members to quickly and easily search the market for products that meet their clients' needs. The fact that Exweb links with all the main product providers is a key point for our members.”

Mike McGaughrin, Group Services Director, Tenet Group

“Research shows that by adopting an electronic new business process, advisers can potentially drive nearly £200 per transaction out of their sales process. This equates to an overall saving of 16%.”

Money Management e-Commerce supplement



Better benefits – Exweb

Exweb is the single most established link between product providers and financial intermediaries.

It has been developed to support the key areas of your business process thereby making it easy to take advantage of the business benefits e-Commerce affords.

Streamline the business processes – take advantage of increased pre-population of data, reducing your costs in the sales process.

Increase profitability – use Exweb as a single source for all your research, quote and apply requirements, reducing administration time and allowing you to concentrate on your customers.

Provide best advice and customer care – with the most products and providers on Exweb you can offer the very best advice to clients.

Demonstrate compliance – with access to the very latest financial information you can demonstrate independence to both clients and regulators alike.

Transact more efficiently – our e-Business capability enables you to apply online using both provider extranets and electronic application forms.

Better Connections – Exweb e-Services

Exweb also provides access to a range of e-Services including e-Business, e-Tracking and e-Valuations. These services allow you to electronically apply for products, track the status of these submissions online, as well as manage policy records.

e-Business:

- Enhanced commission and faster payment from a range of providers
- Built in validation, reducing the the risk of error and fewer form returns
- Immediate processing of application forms so customers are 'on risk' faster

e-Tracking:

- Up to date information on tracked applications to keep your clients informed and enabling you to improve the quality of your data
- Aggregated information – all available from one source, saving you time

e-Valuations:

- Access to multiple providers simultaneously through a single point of contact
- Increase the client base with an enhanced level of customer service through valuations, reports and client view functions
- Realtime valuations all presented in a consolidated client view

Our e-Business and e-Tracking services are included within the basic subscription.